

BRYCE'S LAWS ON MANAGEMENT

If we lived in a perfect world, there would not be a need for managers.

Managers do not create problems, they solve problems.

The successful manager is one who does himself out of a job.

A manager is not in a popularity contest.

Productivity = Effectiveness (doing the right things) X Efficiency (doing things right)

Remember, it's Ready, Aim, Fire; any other sequence is counterproductive.

Never embark on a journey without knowing your destination.

An elegant solution to the wrong problem solves nothing.

You must first plant the seeds in order to harvest the crop.

Without a road map, you might be driving in circles.

The number of lines of communications grow exponentially based on the number of people involved in a project.

It is one thing to enact legislation, quite another to enforce it.

Manage from the bottom up; not just from the top down; this creates personal commitment and accountability.

A project will only be accomplished if the individuals performing the work want to do it.

Manage more, supervise less.

All companies have a culture.

In order for employees to function and succeed, it is essential they understand and believe in the culture.

The ethics of a business are whatever the top-dog says they are.

People act on their perceptions of reality, regardless if it is correct or fallacious.

You cannot capitalize on your workers' talents if you do not know their skills and proficiencies.

"We never have enough time to do things right."

Translation: "We have plenty of time to do things wrong."

The "man" in the word "management" refers to "mankind." Don't forget it.

Do not try to apply a band-aid when a tourniquet is required to stop the bleeding.

Business is about people, not just numbers.

It's not the time you put in, it's the work product you put out.

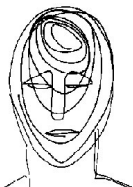
People have a tendency to worry about the wrong things. This is like rearranging the deck chairs on the Titanic.

There is more to building a team than buying new uniforms.

Never let a job be held hostage by an employee.

Even if you provide a person with a map, there is no guarantee he will read it.

Progress is arrested when we surrender to the status quo, that we no longer strive to exceed it.



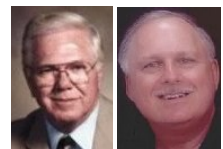
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